



**We listen to your needs, develop sound investment solutions, and build a foundation of trust that will last for generations.**

**Davenport & Company LLC Member: NYSE | FINRA | SIPC  
(800) 846-6666 | [www.investdavenport.com](http://www.investdavenport.com)**

## Why do so many of our clients trust us to be their personal financial advisor, generation after generation?



We believe that wealth management is timeless. Opportunities arise, trends change, and technologies evolve — but the fundamentals of investment research and management remain. With an emphasis on building wealth together, our financial advice and personal service are the foundation of our success with individuals and institutions across generations.

Davenport is an independent, employee-owned firm, founded in Richmond in 1863. Since our founding, we have experienced nearly every kind of financial market and we have learned the importance of balancing stability and innovation in a dynamic environment. We recognize that there is more to our business than delivering high-quality financial services; it is about building meaningful relationships. Our more than 425 associates, across five states, maintain a discipline of putting our clients' needs ahead of our own and delivering products and services that meet their goals.

We offer a comprehensive set of resources including financial and retirement planning, asset management, stock and bond brokerage, research, public finance, and corporate finance. Our boutique money management division, Davenport Asset Management, has emphasized long-term investing across a variety of disciplines in separately managed accounts for more than 30 years, and offers five publicly available mutual funds, recognized in the *New York Times* and *Wall Street Journal*, among others.

Recognized for our leadership and industry contributions for several years, we are proud to be named a “Best Place to Work” in Virginia and a “Best Employer” in North Carolina. We are committed to the communities in which we live and work. Davenport Shares, our employee-run philanthropic initiative, actively supports local organizations and dedicates company time and resources to projects that enhance the vibrancy and quality of life in our communities.

*Building Wealth Together is a principle that has sustained our firm for more than 155 years. This has helped us build a strong culture of service and partnership with countless clients and colleagues.*





*Navigating life's expected and unexpected events becomes more manageable with the right planning. We offer valuable financial planning advice that makes a positive impact.*

## PROFESSIONAL SERVICES

Davenport offers a range of proven, creative wealth management and financial advisory services to new and ongoing clients alike.

### FINANCIAL PLANNING

- Retirement planning using cutting-edge technology
- Social Security and other benefit analysis
- Education and 529 saving plans

### WEALTH TRANSFER

- Charitable gifting and philanthropic planned giving strategies
- Strategic asset transfers
- Trust administration consulting and partnership

### INSURANCE

- Comprehensive reviews of life, disability, long-term care insurance and annuity policies
- Professional consulting for new policy design and placement

### BUSINESS CONSULTING

- Consultation services regarding company-sponsored retirement plans
- Insurance and other solutions for key persons
- Group plans for life, disability and long-term care coverage

## YOUR GOALS, OUR EXPERIENCE

No two investors are alike; neither are any two investments. We offer a diverse selection of investment styles to meet the financial goals of individuals, families and institutions at every stage of building wealth.

Our Financial Advisors are well-versed in the fundamentals of individual stock, exchange traded fund (ETF), mutual fund and bond selection. They have a long history of tailoring investment strategies based on investor needs.

For investors who want to partner with a professional manager, we offer a robust selection of choices:

### FLEXIBLE MANAGED ACCOUNT

This program allows your Financial Advisor to personally manage and tailor your portfolio to your specific objectives using a wide variety of investments. You can choose to work with your Advisor on each trade or assign investment discretion to your Advisor.

### DAVENPORT ASSET MANAGEMENT

Since 1984, we have remained committed managing our clients' assets as we do our own. The result is long-term investing along with exceptional client service. Our Investment Policy Committee members average more than 30 years of investment experience and Davenport tenure.

### DAVENPORT FUNDADVISOR & ETFADVISOR

Both programs are designed to navigate the world of asset classes, mutual funds and ETFs. They include professionally managed portfolios designed to incur varying levels of risk and return to meet your risk tolerance and time horizon.

### MANAGERSELECT

Our ManagerSelect program offers access to premier third-party asset managers, who provide independent money management services that meet our rigorous standards for quality. Your Financial Advisor will work in partnership with you to identify managers with investment styles suited to your goals.

*An investor should consider investment objectives, risks, fees and expenses carefully before investing.*



Abingdon • Atlanta • Charlotte • Charlottesville • Danville • Farmville • Franklin • Fredericksburg • Greensboro  
Harrisonburg • Kilmarnock • Leesburg • Lynchburg • Newport News • Norfolk • Raleigh • Richmond • Roanoke  
Sanford • Staunton • Suffolk • Towson • Virginia Beach • Williamsburg

***Investors should consider the fund's investment objectives, risks and charges and expenses carefully before investing. The fund's prospectus contains this and other important information. You may obtain a copy of the fund's prospectus by calling your Financial Advisor. Investors should read the prospectus carefully and discuss their goals with a qualified investment professional before deciding to invest.***