

W. Smith Williams

Associate Financial Advisor



Smith joined Davenport in March 2022, bringing a varied background with a particular focus on finance. Prior to joining the firm, Smith held various positions including: Sector Specialist in the Consumer, Retail and Business Services practice at Daybreak Capital Partners, a boutique investment bank; Director of Capital Development for Sixup, a venture-backed, Silicon Valley fin-tech startup; co-founder and Managing Partner of Waterfall Capital Partners; co-founder and President of JW Sieg Wines, a wine distribution company. Smith was an Equity Research Analyst with CIBC World Markets, covering the Specialty Apparel Retail Sector. Following this, he moved into industry and built his own critically-acclaimed fashion label and launched a London-based, private-label fashion brand for Saks Fifth Avenue.

Smith earned a BA in Economics from the University of North Carolina at Chapel Hill. After graduating, he attained his CPA license while working for KPMG in New York. He is Series 7 and 66 registered with FINRA.

In his free time, Smith enjoys spending time with his children, being on the water, and cooking.

W. Smith Williams is registered with the Financial Industry Regulatory Authority to offer securities services to clients who reside in Arizona, California, District of Columbia, New York, North Carolina, South Carolina and Virginia. W. Smith Williams is licensed to offer insurance and annuity products to residents in Virginia.