

## Jay G. Demeter, CFP®

Senior Vice President - Investments



Jay developed an avid interest in the stock market during high school and began his career in the securities industry with Dean Witter Reynolds in 1983. In 1999 he was recruited by Legg Mason to establish the firm's Virginia Beach office, where he continued to advise clients as well as serve as Branch Manager. In early 2009, Jay and his team of professionals joined Davenport & Company.

Jay earned his Bachelor of Business Administration degree from James Madison University, and later earned the CERTIFIED FINANCIAL PLANNER® designation from the Certified Financial Planner Board of Standards, Inc. He has also successfully completed advanced coursework and training in wealth advisory and qualified retirement plans.

In years past, Jay hosted "Investment Outlook", a weekly live radio talk show, as well as provided occasional investment commentary for local television news programs in the Tidewater area.

Active in the community, Jay supports numerous local and statewide charitable organizations. He enjoys spending time with his family, playing golf, playing the guitar, and is a long-time automobile enthusiast.